Simplified Credit Proposal Evaluation Restructuring User Manual Oracle Banking Credit Facilities Process Management

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Preface

About this guide

This guide provides the user with all the information necessary to perform Simplified Credit Proposal Evaluation Restructuring (CPER) process in OBCFPM.

Intended Audience

This document is intended for the banking personnel responsible for performing CPER process for the corporate customer.

Conventions Used

The following table lists the conventions that are used in this document:

Convention	Description				
Italic	Italic denotes a screen name				
	Bold indicates				
Bold	Field name				
Dold	Drop down options				
	Other UX labels				
	This icon indicates a note				
	This icon indicates a tip				
\mathbf{v}	This icon indicates a warning				

Common Icons in OBCFPM

The following table describes the icons that are commonly used in OBCFPM:

Icons	Icon Name
٠	Add icon
tii i	Calendar icon
\$	Configuration / settings icon
٠	Delete icon
Ø	Edit icon

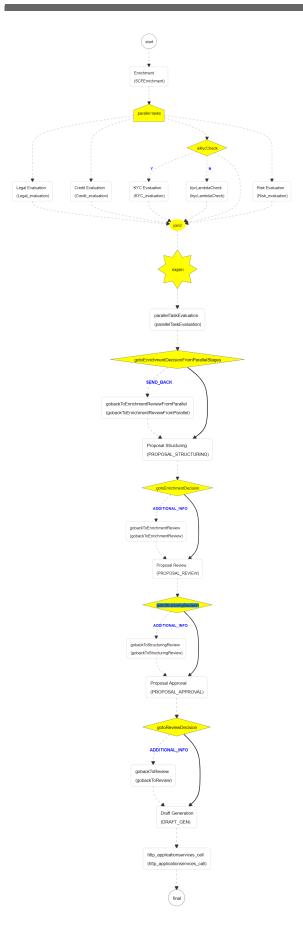
About Credit Proposal Evaluation Restructuring

Credit Proposal Evaluation Restructuring is the process of re-evaluating the credit proposal based on the request from the customer. This process can be initiated to re-evaluate and reset the limit set for the customer, if the proposal is not accepted by the customer. If the Outcome of CPER process is Proceed, then the banker can initiate Simplified Credit Proposal Handoff Process (CPHP) to handoff the proposal to the back office system.

The following flow diagram illustrates the process for restructuring the evaluated credit proposal:

Simplified Credit Process User Manual

Chapter 2 - Overview



Restructuring Initiation

Simplified Credit Proposal Evaluation Restructuring (CPER) can be initiated only for the proposals that are not handed off to the Back Office System in the Simplified Credit Proposal Handoff Process (CPHP).

To initiate Simplified CPER process, perform the following steps:

Steps to initiate CPER process

1. In OBCFPM, navigate to **Credit Facilities > Simplified Credit Proposal Evaluation Restructuring**. *Initiate Restructuring* page appears:

= ORACLE°	Initiate Simplified Credit Proposal Evaluation Restructuring
Menu Item Search 🔍	
Collaterals	
Core Maintenance	
Credit Facilities 🛛 🔻	
Economic Depende 🕨	
Initiate Credit Proposal	
Initiate Facility Closure	PTY20931411 - APP20930800
Initiate Simplified Cred	Initiate Restructuring Process
Initiate Simplified Cred	
Initiate Simplified Cred	
Maintenance	
My Portfolio	
Upload Financial Docu	
Dashboard	
Party Onboarding 🛛 🕨 🗸	

2. Search and select the required application. **Initiate Restructuring Process** button is enabled.

3. Click the **Initiate Restructuring Process** button. *Customer Info* page with organization and connected party details added in simplified CPEP appears:

Credit Proposal Hand	doff Process - Initiatior	ו			() \	Documents 🛛 📄 Colla	teral Summary 🛛 🔎 🗙
e —	。	⊘			_		⊘
Customer Info	Existing Facilities	Groupwise Exposure	Connected Parties	Funding Requirement	Collaterals	Summary	Comments
BBB							^
000							¢
				BB			
							~
					Hold	Back Next Sa	ave & Close Cancel

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Mouse hovering on the organization / connected party icon displays the basic information about the organization.

4. To view the detailed information, right click on the organization / connected party icon.

5. To change the layout of the tree view, click the settings icon at the right corner. Layout options.

6. Click the required Layout and Link option. Layout is changed.

7. To go to the next page, click **Next**. *Existing Facilities* page with existing facilities details added in simplified CPEP appears:

Credit Proposal Handoff Process - Initiation				(i)	Documents	Collateral Summary	_,,≝ ×
	3	4	5	6	7	(8
Customer Info Existing Facilities	Groupwise Exposure	Connected Parties	Funding Requirement	Collaterals	Summary	Com	nments
3BB							
T iller Type to filter	× 🕂 🖉 🗊						E II
Facility Id: EF2092365 Facility Category: Term Loan		standing Amount: \$50 en Over: Yes	0,000,000.00	Product Type: Funde	ed		
Page 1 of 1 (1 of 1 items) K < 1	К						
				Hold	Back Next	Save & Close	Cancel

8. To change the list view to table view, click the table view icon at the right corner. View is changed.

9. To filter the required facility from all the available existing facilities, click **Filter** button. *Filter* window appears:

Filter	×
Bank Name	^
Branch Name	
Take Over	
Product Type	
Term Loan	
Working Capital Finance	
AR Finance	
OverDraft	
Letter of Credit	
Guarantee	
Others	
Currency *	
INR	Q
From Amount	
To Amount	
	~
Apply	Reset

10. Type and / or select the filter parameters.

11. Click Apply. Existing facilities that matches the filter parameters are displayed.

12. To filter the existing facilities using single filter parameter, type the parameter directly in **Type to filter** text box.

_	<u> </u>	
~		

Minimum 3 characters need to be entered in the Type to filter text box to filter the facilities.

13. To go to the next page, click **Next**. *Groupwise Exposure* page with exposure details added in Simplified CPEP appears:

			(4)	(5)			(8)
Customer Info	Existing Facilities	Groupwise Exposure	Connected Parties	Funding Requirement	Collaterals	Summary	Comments
Customer Into	Existing Facilities		connected Parties	running requirement	Conaterais	Summary	
B							
T Filter	Type to filter	× + 2 1				Total Gross Limit : \$350,	000,000,000.
Entity Name: U Customer Nam	e: Neamtree		\$350,000,000,000.00 hit Amount: \$200,000,00		Status: Commited		
Relation: Conn	ected Party	outstanding Lin	Alliount: \$200,000,00				
Relation: Conn Page 1 of	-	< <u>1</u> > > >	11 Allount: \$200,000,00				
	-	_					
	-	_	1 Anount , \$200,000,00				
	-	_					

14. To change the table view to list view, click the list view icon at the right corner.

15. To filter the required groupwise exposure from the list, click **Filter** button. *Filter* window appears:

Filter	×
Relation	^
Borrower	
Connected Party	
Tenor	_
Currency	
INR	Q
From Amount	
To Amount	
Commitment Status	
 Commited 	
Uncommited	~
Apply	Reset

16. Type and / or select the filter parameters.

17. Click **Apply**. Existing groupwise exposure that matches the filter parameters are displayed.

18. To filter the groupwise exposure using single filter parameter, type the parameter directly in **Type to filter** text box.

-	<u> </u>	

Minimum 3 characters need to be entered in the Type to filter text box to filter the groupwise exposure.

19. To go to the next page, click **Next**. *Connected Parties* page with details added in Simplified CPEP appears:

Credit Proposal Hand	off Process - Initiation				()	Documents	Collateral Summary 🛛 🛒 🗙
~					6	7	8
Customer Info	Existing Facilities	Groupwise Exposure	Connected Parties	Funding Requirement	Collaterals	Summary	Comments
BBB							
F ilter	e to filter	× + 2 1					= =
No items to display.							
Page 1 of 0 (1 - 0 of 0 items) K	K < >					
					Hold	Back Next	Save & Close Cancel

20. To change the table view to list view, click the list view icon at the right corner.

21. To filter the required connected party from the list, click **Filter** button. *Filter* window appears:

Filter	×
Customer No.	1
00063	
Name	
EV Limited	
Currency *	
INR	0
From Gross Amount	
To Gross Amount	
Apply	Reset

22. Type and / or select the filter parameters.

23. Click Apply. Connected parties that matches the filter parameters are displayed.

24. To filter the connected parties using single filter parameter, type the parameter directly in **Type to filter** text box.

_	i	

Minimum 3 characters need to be entered in the Type to filter text box to filter the connected parties.

25. To go to the next page, click Next. Funding Requirement page appears:

redit Proposal Handoff Process - In	tiation			Documents	ateral Summary
			6		(8)
Customer Info Existing Facil	ties Groupwise Exposure Co	onnected Parties Funding Requirem	nent Collaterals	Summary	Comments
3B					
Liability details					
004 Branch	NA Liability Number	NA Existing Liability Amo		NA Requested Liability Ar	
branch	Liability Number	Existing Liability Amo	Junt	Requested Liability A	mount.
T Filter Type to filter	× 🕂 🗷 🔍 🆈	Ξ.			II II 11
Line Number: 000777	Requeste	d Amount: \$9,999,999,999,999.00	Product Type: Funded	1	
Facility Description: Tes		ategory: Term Loan	NR Date: 21-04-01	•	
	Pequeste	d Amount: \$500,000,000.00	Product Type: Funded	1	
Line Number: 0					

- 26. To change the list view to table view, click the table icon at the right corner.
- 27. To filter the required facility from the list, click Filter button. Filter window appears:

Filter	×
Status	
✓ New	
Amended	
Removed	
Facility Type	
✓ Funded	
Non Funded	
Product Type	
Term Loan	
Working Capital Finance	
AR Finance	
OverDraft	
Letter Of Credit	
Guarantee	
Others	
Currency *	
INR	O _v
From Amount	
To Amount	
Apply	Reset

- 28. Type and / or select the filter parameters.
- 29. Click Apply. Facility that matches the filter parameters are displayed.

30. To filter the facility using single filter parameter, type the parameter directly in **Type to filter** text box.

	_	
~		

Minimum 3 characters need to be entered in the Type to filter text box to filter the facilities.

31. To go to the next page, click **Next**. *Collaterals* page with collaterals detail added in Simplified CPEP appears:

 ✓ ✓ 		⊘	_		
Customer Info Existing Facilities	Groupwise Exposure Connected	Parties Funding Requirement	Collaterals	Summary	Comments
В					
Filter <i>Type to filter</i>	× + C • #				≡ ≕
Collateral Id: FC200330150 Collateral Type: Deposits Owner Estimated Value: ₹1,000.00	Charge Hierarchy: Valuation Date:		/aluation Amount: collateral Details: Col1		
Collateral Id: FC200330151 Collateral Type: Fund Owner Estimated Value: ₹2,000.00	Charge Hierarchy: Valuation Date:		/aluation Amount: collateral Details: Coll2		
age 1 of 0 (1-0 of 0 items) K <	к				
Collateral Pool Details					

32. To change the list view to table view, click the table icon at the right corner.

33. To filter the required collateral details from the list, click **Filter** button. *Filter* window appears.

34. Type and / or select the filter parameters.

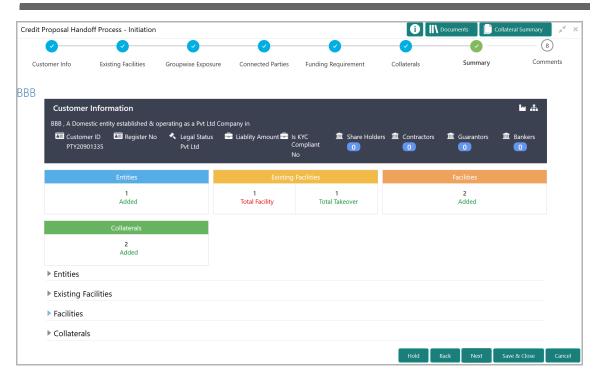
35. Click Apply. Collateral details that matches the filter parameters are displayed.

36. To filter the collateral details using single filter parameter, type the parameter directly in **Type to filter** text box.



Minimum 3 characters need to be entered in the Type to filter text box to filter the collateral details.

37. To go to the next page, click Next. Summary page appears:



The *Summary* page displays all the information about the evaluated proposal for easy verification.

- 38. Click and expand the following sections to verify the information:
 - Entities
 - Existing Facilities
 - · Facilities
 - Collaterals
- 39. Click Next.
- 40. To view the details in previous data segment, click **Back**.

Upon clicking the Next button, Comments page appears:

2	ff Process - Initiatio	in 	⊘			Nocuments		s ^e
ustomer Info	Existing Facilities	Groupwise Exposure	Connected Parties	Funding Requirement	Collaterals	Summary	Comm	ients
5	B I ⊻	∓ A - size -	· E = 3	E E	i≡ i≡ H1	H2 ເ-ን ເ-ა	প >	
Enter text here								
Post								
Post								
Post No items to di	splay.							

The *Comments* page allows to capture the remarks for the overall process. Posted comments are displayed at the bottom of the page to enable the user in identifying the previous actions performed by them.

- 41. Type the necessary comments in the text box and click **Post**. Comment is posted.
- 42. To hold the Simplified CPHP, click Hold.
- 43. To go back to the previous page, click **Back**.
- 44. To save the process for future edit, click **Save & Close**.
- 45. To submit the proposal to validation stage, click **Submit**.
- 46. To exit the task without saving the information, click Cancel.

Upon clicking the Submit button, Checklist window appears:

Checklist				×
No items to display.				
Save Checklist				
Is KYC Required	* Outcome	Proceed	•	Submit

47. To perform KYC check, enable Is KYC Required check box.

48. Select the **Outcome**. The options available are **CREDIT EVALUATE** and **PROCEED**.

49. Click Submit.

If the Outcome is selected as CREDIT EVALUATE, the proposal is moved to Proposal Evaluation stage.

If the Outcome is selected as PROCEED, the proposal is directly moved Proposal Review stage.

Proposal Evaluation

In OBCFPM, credit evaluation, legal evaluation and risk evaluation for the proposal can be performed in a parallel manner before sending the proposal to the proposal structuring stage.

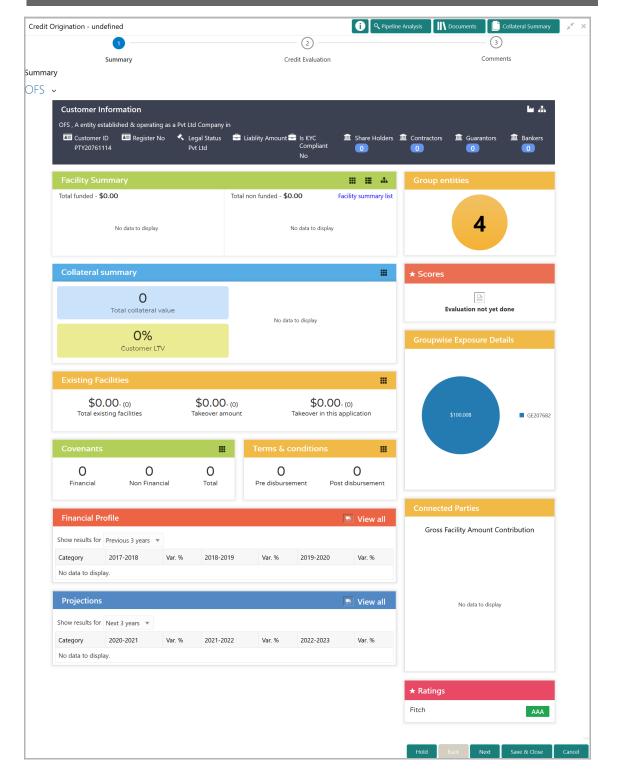
Credit Evaluation

To perform credit evaluation for the proposal, perform the following steps:

1. In OBCFPM, navigate to **Tasks > Free Tasks**. *Free Task* page appears:

•	Action	↔ Acquir	re 🏄 Delegate					
- /	Action							
		Priority	Application Date	Application Number	Branch	Customer Number	Amount	Process Name
	Acquire & E	Low		APP20585907	004	PTY00123	\$0.00	Economic Dependency
	Acquire & E	Low		APP20585906	004	PTY00123	\$0.00	Economic Dependency
	Acquire & E	Low			004	PTY001	£0.00	Economic Dependency
	Acquire & E	Low			004	PTY001	£0.00	Economic Dependency
	Acquire & E	Low			004	PTY001	£0.00	Economic Dependency
	Acquire & E	Low			004	PTY001	£0.00	Economic Dependency
	Acquire & E	Low			004	PTY001	£0.00	Economic Dependency
	Acquire & E	Low		APP0001	004	PTY001	£0.00	Economic Dependency
	Acquire & E	Low		APP0001	004	PTY001	£0.00	Economic Dependency
	Acquire & E	Low		APP0012	004	PTY001	£0.00	Economic Dependence
		 Acquire & E 	Acquire & E Low Acquire & E Low	Acquire & E Low Acquire & E Low	Acquire & E Low Image: Acquire & E Low Acquire & E Low Image: Acquire & E Low Acquire & E Low Image: Acquire & E Low Acquire & E Low Image: Acquire & E Low Acquire & E Low Image: App0001 App0001 Acquire & E Low App0001 Image: App0001	Acquire & E Low 004 Acquire & E Low APP0001 004	Acquire & E Low Odd PTY001 Acquire & E Low 04 PTY001 Acquire & E Low APP0001 04 PTY001	Acquire & E Low Odd PTY001 E000 Acquire & E Low 04 PTY001 £0.00 Acquire & E Low 04 PTY001 £0.00 Acquire & E Low 044 PTY001 £0.00 Acquire & E Low 044 PTY001 £0.00 Acquire & E Low 044 PTY001 £0.00 Acquire & E Low APP0001 044 PTY001 £0.00 Acquire & E Low APP0001 044 PTY001 £0.00 Acquire & E Low APP0001 044 PTY001 £0.00

2. Select the required application with credit origination as process name and click **Edit.** *Credit <process name>* page summarizing the proposal appears:

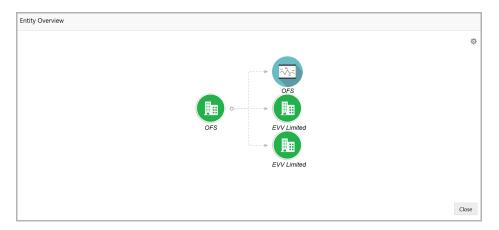


3. To view the sector and industry information, click the industry icon in **customer information** section. *Industry Details* window appears:

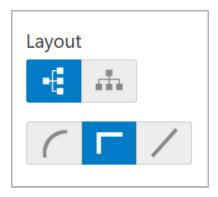
Industry Details	5		
Sectors	Industry Group	Industries	Sub Industries
Energy	Energy	Energy Equipment disconnect	Oil disconnect Drilling
			Close
			Close

4. Click Close to exit the Industry Details window.

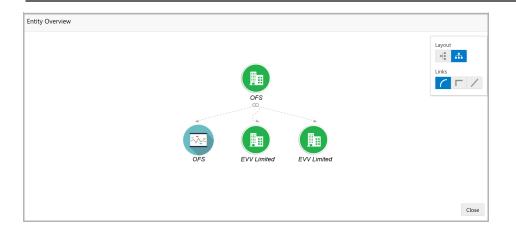
5. To view the overview of the organization, click the entity overview icon in **Customer Information** section. *Entity Overview* window appears:



6. To change the layout of the entity overview, click the configuration icon at the top right corner. *Layout* window appears:



7. Select the required layout. Entity Overview is changed to the selected layout as shown below:



8. To exit the Entity Overview window, click Close.

In Customer Information section, the count of Share Holders, Contractors, Guarantors, and Bankers is displayed.

9. To view the detailed information about the Share Holders, Contractors, Guarantors, and Bankers, click the respective count numbers.

10. To change the layout of the **Facility Summary**, **Collateral Summary**, **Existing Facilities**, **Covenants**, and **Terms & Conditions** in *Summary* page, click the layout icon and select the required layout.

By default, **Financial Profile** of the organization and financial **Projections** for the organization are listed for 3 years.

11. To view the **Financial Profile** and **Projections** for five years, select **Previous 5 years** option from the **Show results for** drop down list.

12. To view detailed information about the **Financial Profile** and **Projection**, click **View all** in the respective sections.

13. After reviewing the *Summary*, click **Next**. *Credit Evaluation* page appears:

Credit Origination - undefined		i Q Pipeline Analysis Docur	nents 📋 Collateral Summary 💉 >
2			3
Summary	Credit Evaluation		Comments
Credit Evaluation OFS 🗸			
Quantitative Analysis		Qualitative Analy	rsis
Sector	Analysis Other .	Analysis	
	Evaluate	Evaluate	
2	Edit 🔍 Comments	Edit 🗶 Comments	
		Hold Back	Next Save & Close Cancel

In *Credit Evaluation* page, the banker can perform the following analysis for the organization and its connected parties by answering simple questions related to the analysis:

- Quantitative Analysis
- Qualitative Analysis

14. To perform sector analysis in **Quantitative Analysis**, click **Evaluate** in **Sector Analysis** section. Questionnaire window appears:

defined > Sector Analysis	
Previous Category Next Category >	Total Score 13
Availability of raw materials	Score 9
Has the borrower missed any payments or is there any unauthorized	overdrafts fro more than 7 days?
Yes	
No	
Status as of 17th March	>
	Cancel Save
	Cancer

15. Select answers for the available questions and click **Next Category**.

16. Right arrow icon appears in case of multiple questions, click the right arrow and answer all the questions in all the category.

A score is generated and displayed for the sector based on each answer provided.

17. Click Save.

18. To perform other analysis in **Quantitative Analysis**, click **Evaluate** in **Other Analysis** section and answer the questions.

After performing quantitative analysis, the quantitative analysis page with a cumulative score appears:

Credit Origination - undefined		i Q Pipeline Analysis	Documents Collateral Summary 💉 🗙
Ø			3
Summary	Credit Evaluation		Comments
Credit Evaluation OFSSS ~			~
Quantitative Analysi		Qua	alitative Analysis
Sect	or Analysis Oth	ner Analysis	
E	Edit 👤 Comments	Edit 🔍 Comments	
		Hold	Back Next Save & Close Cancel

19. After performing the qualitative analysis, click **Qualitative Analysis** tab. *Qualitative Analysis* page appears:

Credit Origination - undefined		i 🔍 🔍 Pipeline Analysis	Documents 📗 Collateral Summary 🛒 🗙
		· · · · · · · · · · · · · · · · · · ·	3
Summary	Credit Ev	valuation	Comments
Credit Evaluation OFSSS			^
Quantitativ	e Analysis	Qualitativ	e Analysis
	Peer Analysis Evaluate	Financial Analysis	
	🖉 Edit 🔍 Comments	🔍 Review 🛛 👤 Comments	•
		Hold	Back Next Save & Close Cancel

20. To perform peer analysis in **Qualitative Analysis**, click **Evaluate** in **Peer Analysis** section. *Peer Analysis* window appears.

21. Perform the peer analysis and click Close.

22. To perform financial analysis in **Qualitative Analysis**, click **Evaluate** in **Financial Analysis** section and answer all the questions.

- 23. To perform the analysis again, click Edit.
- 24. To capture comments for the analysis, click Comment.

25. After performing the qualitative analysis for both the organization and its connected parties, click **Next** in the *Credit Evaluation* page. *Comments* page appears:

realt O	rigination - un	ndefined									i	Q Pipelir	e Analysis		Docume	ents	📄 Colla	iteral Su	immary	11 A
		~ -							0								~			
		Summary						Crea	dit Evaluat	ion						Con	nments			
ommer	nts																			
	5 9	В І	Ų	Ŧ	A - 9	size -	~ E	Ξ	3			∃ ≔]	H1	H2	GÐ	ො	P	>	
1	Enter text here																			
	Post																			
	Post No items to d	iisplay.																		

26. Type the overall **Comments** for the credit evaluation and click **Post**. Comment is posted below the **Comments** box.

27. Click **Submit**. *Checklist* window appears:

Cł	necklist					×
	No items to display.					
	Save Checklist					
	* Outcome	Proceed	▼		Sub	omit

- 28. Select the Outcome as Proceed.
- 29. Click Submit.

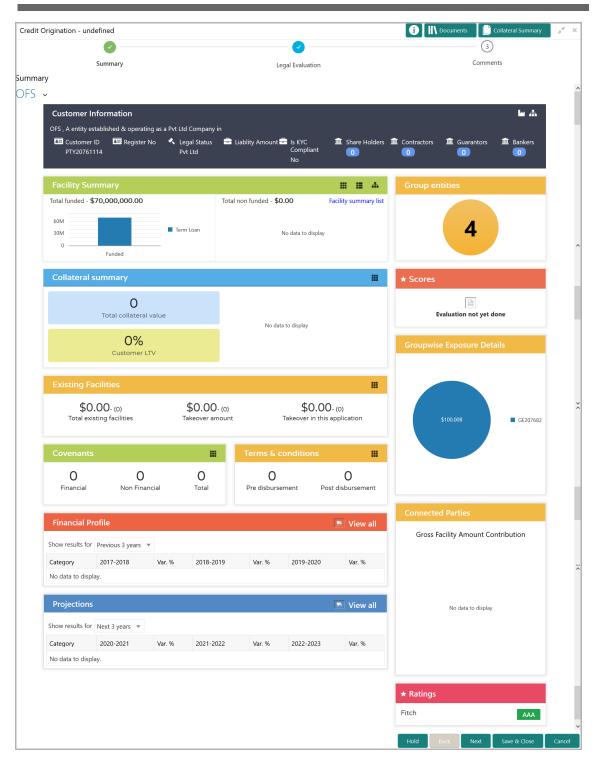
Legal Evaluation

To perform legal evaluation for the proposal, perform the following steps:

30. In OBCFPM, navigate to Tasks > Free Tasks. Free Task page appears:

Collaterals	•		C Refresh	🗢 Acqui	re 📩 Delegate	 Reassign 		Jram		
Core Maintenance	•		Action	Priority	Application Date	Application Number	Branch	Customer Number	Amount	Process Name
Credit Facilities	•	_			Application Date					
Eustomer 360			Acquire & E	Low		APP20585907	004	PTY00123	\$0.00) Economic Dependenc
Customer Search			Acquire & E	Low		APP20585906	004	PTY00123	\$0.00	Economic Dependence
Dashboard			Acquire & E	Low			004	PTY001	£0.00	D Economic Dependenc
My Portfolio			Acquire & E	Low			004	PTY001	£0.00	Economic Dependence
Party Onboarding	►		Acquire & E	Low			004	PTY001	£0.00	D Economic Dependenc
Policy	►		Acquire & E	Low			004	PTY001	£0.00	Economic Dependence
ecurity Management	►		Acquire & E	Low			004	PTY001	£0.00	Economic Dependence
īasks	►		Acquire & E	Low		APP0001	004	PTY001	£0.00	Economic Dependenc
ransaction Facilitors	►		Acquire & E	Low		APP0001	004	PTY001	£0.00	Economic Dependence
			Acquire & E	Low		APP0012	004	PTY001	£0.00	Economic Dependence
		Page	e 1 of 27		528 items) K	< 1 2 3 4		к <		

31. Select the required application with credit origination as process name and click **Edit.** *Credit <process name >* page summarizing the proposal appears:

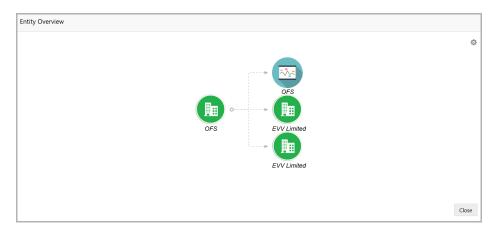


32. To view the sector and industry information, click the industry icon in **customer information** section. *Industry Details* window appears:

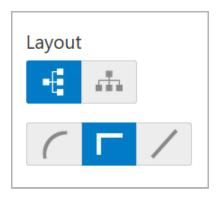
Industry Detail	S		
Sectors	Industry Group	Industries	Sub Industries
Energy	Energy	Energy Equipment disconnect	Oil disconnect Drilling
			Close

33. Click Close to exit the Industry Details window.

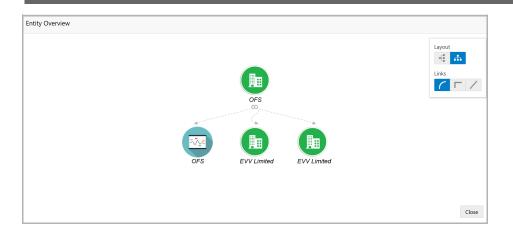
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In Customer Information section, the count of Share Holders, Contractors, Guarantors, and Bankers is displayed.

38. To view the detailed information about the Share Holders, Contractors, Guarantors, and Bankers, click the respective count numbers.

39. To change the layout of the **Facility Summary**, **Collateral Summary**, **Existing Facilities**, **Covenants**, and **Terms & Conditions** in *Summary* page, click the layout icon and select the required layout.

By default, **Financial Profile** of the organization and financial **Projections** for the organization are listed for 3 years.

40. To view the **Financial Profile** and **Projections** for five years, select **Previous 5 years** option from the **Show results for** drop down list.

41. To view detailed information about the **Financial Profile** and **Projection**, click **View all** in the respective sections.

Credit Origination - undefined

Credit Origination - undefined

Contacteal Summary

Legal Evaluation

Comments

Legal Evaluation

Comments

Legal Evaluation

Comments

Legal Evaluation

Legal

42. After reviewing the *Summary*, click **Next**. *Legal Evaluation* page appears:

In *Legal Evaluation* page, the banker can perform legal evaluation for both the organization and the connected parties by answering simple questions related to the evaluation:

43. To initiate the evaluation, click Start. Questionnaire window appears:

OFS				
< Previous Category Next Category >		Total Score 1		^
Profit	Score	1		
Profit sub cat question?				
2				
5				
3				
Comment				
		Cancel	Save	ř

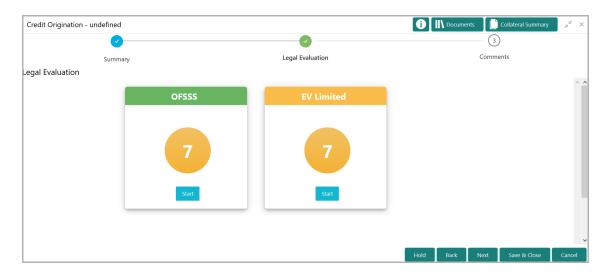
44. Select answers for the available questions and click **Next Category**.

45. Right arrow icon appears in case of multiple questions, click the right arrow and answer all the questions in all the category.

A score is generated and displayed for the sector based on each answer provided.

46. Click Save.

After performing the legal analysis for both the organization and its connected parties, the *Legal Evaluation* page with a cumulative score appears:



47. Click Next. Comments page appears:

Credit	Origination - undefined							i	 \ □	ocuments	Coll	ateral Su	ımmary		×
	Ø			0							-0				
	Summary		Le	gal Evalu	ation						Comments				
Comme	ents														
	∽ ~ B I ⊻ ∓ A -size -	~	Ξ	Ξ		Ð		I	H1	H2	9 G	Я	>		^
	Legal evaluation for QESSS and EV limited														
	Post														
	POSI														
	No items to display.														
														1	~
							Hold	Back	Next	S	we & Close	Sul	bmit	Cancel	

48. Type the overall **Comments** for the legal evaluation and click **Post**. Comment is posted below the **Comments** box.

49. Click Submit. Checklist window appears:

C	necklist					×
	No items to display.					J
	Save Checklist					
	* Outcome	Proceed	•		Submit	

- 50. Select the Outcome as Proceed.
- 51. Click Submit.

Risk Evaluation

Risk evaluation is similar to the legal evaluation. Refer Performing Legal Evaluation section in this chapter for information on performing risk evaluation.

After completing all the evaluation processes, the proposal is sent to the proposal structuring stage.

Customer KYC

This is an optional stage applicable only if **Is KYC Required** check box is selected in restructuring initiation stage. If the KYC details are available for the organization, the banker can add the KYC details to the credit proposal. Adding KYC details helps to determine the originality of the organization.

Steps to add KYC details

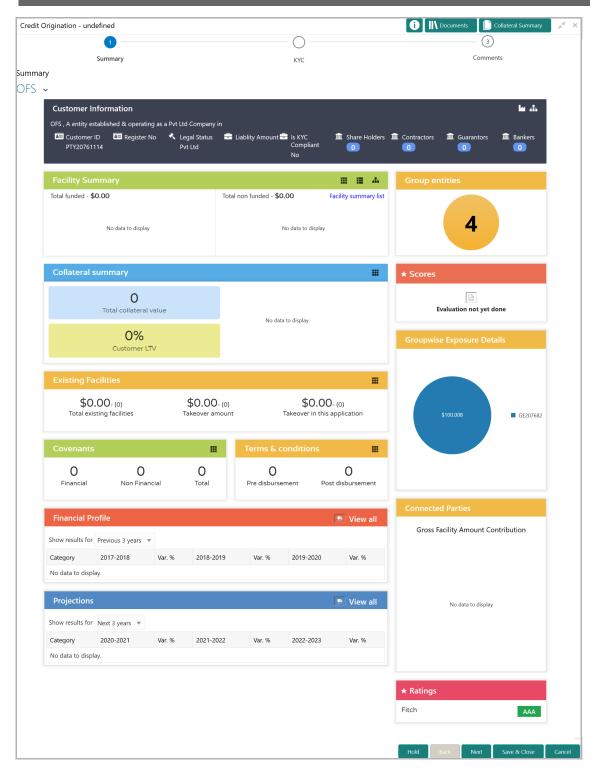
To add KYC details, perform the following steps:

1. In OBCFPM, navigate to **Tasks > Free Tasks**. *Free Task* page appears:

Core Maintenance		C Refresh	🗢 Acqui	re 📩 Delegate	🔹 😰 Reassign 🚺	Flow Diag	Jram		
Credit Facilities		Action	Priority	Application Date	Application Number	Branch	Customer Number	Amount	Process Name
Customer 360		Acquire & E	Low		APP20585907	004	PTY00123	\$0.00	Economic Dependenc
Customer Search		Acquire & E	Low		APP20585906	004	PTY00123	\$0.00	Economic Dependenc
Dashboard		Acquire & E	Low			004	PTY001	£0.00	Economic Dependency
My Portfolio		Acquire & E	Low			004	PTY001	£0.00	Economic Dependenc
Party Onboarding		Acquire & E	Low			004	PTY001	£0.00	Economic Dependency
Policy		Acquire & E	Low			004	PTY001	£0.00	Economic Dependenc
Security Management		Acquire & E	Low			004	PTY001	£0.00	Economic Dependency
Tasks		Acquire & E	Low		APP0001	004	PTY001	£0.00	Economic Dependency
Transaction Facilitors		Acquire & E	Low		APP0001	004	PTY001	£0.00	Economic Dependency
		Acquire & E	Low		APP0012	004	PTY001	£0.00	Economic Dependence

2. Select the required application and click **Edit**. *Credit <process name* > page summarizing the proposal appears:

Chapter 5 - KYC Check



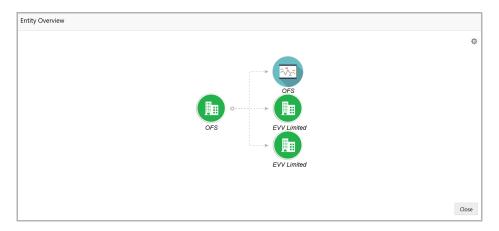
3. To view the sector and industry information, click the industry icon in **customer information** section. *Industry Details* window appears:

Chapter 5 - KYC Check

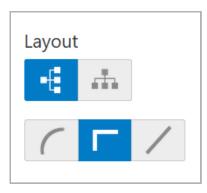
Industry Detail	S		
Sectors	Industry Group	Industries	Sub Industries
Energy	Energy	Energy Equipment disconnect	Oil disconnect Drilling
			Close

4. Click Close to exit the Industry Details window.

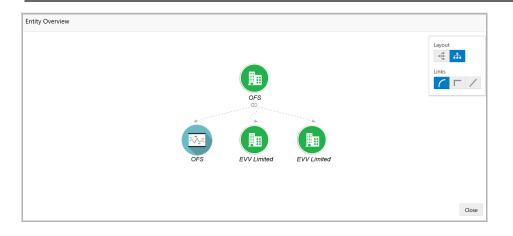
5. To view the overview of the organization, click the entity overview icon in **Customer Information** section. *Entity Overview* window appears:



6. To change the layout of the entity overview, click the configuration icon at the top right corner. *Layout* window appears:



7. Select the required layout. Entity Overview is changed to the selected layout as shown below:



8. To exit the Entity Overview window, click Close.

In Customer Information section, the count of Share Holders, Contractors, Guarantors, and Bankers is displayed.

9. To view the detailed information about the Share Holders, Contractors, Guarantors, and Bankers, click the respective count numbers.

10. To change the layout of the **Facility Summary**, **Collateral Summary**, **Existing Facilities**, **Covenants**, and **Terms & Conditions** in *Summary* page, click the layout icon and select the required layout.

By default, **Financial Profile** of the organization and financial **Projections** for the organization are listed for 3 years.

11. To view the **Financial Profile** and **Projections** for five years, select **Previous 5** years option from the **Show results for** drop down list.

12. To view detailed information about the **Financial Profile** and **Projection**, click **View all** in the respective sections.

Summary KYC Gomments Summary KYC Comments c stormer KYC Details PTY20771147 OFSSS Pyt Ltd PTY20771148 FVL Ltd KYC Details	edit Origination - undefi	ned			i) II Document	s 📄 Collateral Summary 🥊	
staning stanin		2	(⊘		3	
Party Id Organization Name Entity Type KYC Status Actions PTy20771147 OFSSS Pvt Ltd KYC Details	Su	immary	I	күс	Comments		
Party Id Organization Name Entity Type KYC Status Actions PTY20771147 OFSSS Pvt Ltd KYC Details KYC Details	-						
PTY20771147 OF555 Pvt Ltd KYC Details	stomer KYC Details						
	Party Id	Organization Name	Entity Type	KYC Status	Actions		
DTV20771148 EV/Limited Dut Ltd KYC Details	PTY20771147	OFSSS	Pvt Ltd		KYC Details		
Prizonniao evilinited Pvilled	PTY20771148	EV Limited	Pvt Ltd		KYC Details		
< >	<					>	

Chapter 5 - KYC Check

In the *KYC* page, provision to add KYC details for the organization and all its connected parties is provided.

14. Click KYC Details in the action column. KYC Details window appears:

				×
Report Received				
Verification Date		Effective Date		
Mar 2, 2020	***	Mar 2, 2020		
KYC Method		KYC Status *		
		Verified	•	

- 15. If KYC report is available for the organization, enable **Report Received** switch.
- 16. Click the calendar icon and select the KYC Verification Date.

17. Click the calendar icon and select the **Effective Date** from which the KYC verification is approved.

18. Type the **KYC Method.** KYC method can be anything for example field verification.

19. Select the **KYC Status**. The options available are **Verified**, **Not Verified**, and **Verification Failed**.

20. Click **OK**. KYC Status in *KYC* page is changed as shown below:

Nummer Nummer Summer KYC Summer KYC Stormer KYC Details PY20771141 OFSSS PY20771142 EV Limited PYL047 Pvt Ltd Verified KYC Details	edit Origination - undefi	ined			i Nocument	s [📄 Collateral Summary 📕
Particle Structure Structur		 Image: A start of the start of				— 🕗
NYC Details Party Id Organization Name Entity Type KYC Status Actions PY20771141 OFSSS Pvt Ltd Verified Image: Colspan="4">Colspan="4">Colspan="4">Colspan="4">Colspan="4">Colspan="4">Colspan="4">Colspan="4">Colspan="4">Colspan="4">Colspan="4">Colspan="4">Colspan="4">Colspan="4">Colspan="4">Colspan="4">Colspan="4"Colspan="4">Colspan="4"Co	Su	ummary		КҮС		Comments
Party Id Organization Name Entity Type KYC Status Actions PTY20771141 OFSSS Pvt Ltd Verified KYC Details PTY20771142 EV Limited Pvt Ltd Verified KYC Details	-					
PTY20771141 OFSSSS Pvt Ltd Verified KYC Details PTY20771142 EV Limited Pvt Ltd Verified KYC Details	stomer KYC Details					
PTY20771142 EV Limited Pvt Ltd Verified KYC Details	Party Id	Organization Name	Entity Type	KYC Status	Actions	
	PTY20771141	OFSSSS	Pvt Ltd	Verified	KYC Details	
	PTY20771142	EV Limited	Pvt Ltd	Verified	KYC Details	
PTY20771143 OFSSSS Public Ltd Verification Failed KYC Details	PTY20771143	OFSSSS	Public Ltd	Verification Failed	KYC Details	
	<					>
< >						

21. After adding KYC details for the organization and all its connected parties, click **Next**. *Comments* page appears:

Chapter 5 - KYC Check

it Origination -	- undefined												Docum	ents	Coll	ateral Su	mmary	1
)							•						•			
	Summ	ary							KYC					Cor	nments			
nents																		
5 0	B	ΙU	Ŧ	A	- size -	~	E	Ξ	∃	Đ	 1	H1	H2	œÐ	පො	P	>	
KYC for QESS	SS and EV Lim	nited																
KXC for QESS	SS and EV Lim	nited																
KYC for QESS	SS and EV Lim	nited																
KXC for QESS	SS and EV Lim	nited																
KYC for QESS	55 and EV Lin	nited																
KYC for QESS	55 and EV Lin	nited																
KXC for QESS	SS and EV Lim	iited																
KXC for QESS Post	ŞS and EV Lim	ited																
	SS and EV Lim	iited																
		ited																

22. Post comments, if required. Posted comment is displayed below the **Comments** box.

23. Click Submit. Checklist window appears:

Cł	necklist					×
	No items to display.					
	Save Checklist					
	* Outcome	Proceed	▼		Su	bmit

- 24. Select the **Outcome** as **Proceed**.
- 25. Click Submit.

Proposal Structuring

In this stage, the banker can propose an amount to the organization based on the scores obtained for each evaluation. Additionally, already added information about the collaterals, covenants, and terms & conditions can be viewed, modified and deleted or new collaterals, covenants, and terms & conditions can be added in this stage.

Steps to structure credit proposal

To structure the credit proposal, perform the following steps:

1. In OBCFPM, navigate to Tasks > Free Tasks. Free Task page appears:

Collaterals •	•	C Refresh	🗢 Acqui	re 📩 Delegate	😰 Reassign 🛛 👫		ıram		
Core Maintenance									
Credit Facilities		Action	Priority	Application Date	Application Number	Branch	Customer Number	Amount	Process Name
Customer 360		Acquire & E	Low		APP20585907	004	PTY00123	\$0.00	Economic Dependency
Customer Search		Acquire & E	Low		APP20585906	004	PTY00123	\$0.00	Economic Dependency
Dashboard		Acquire & E	Low			004	PTY001	£0.00	Economic Dependency
My Portfolio		Acquire & E	Low			004	PTY001	£0.00	Economic Dependency
Party Onboarding		Acquire & E	Low			004	PTY001	£0.00	Economic Dependency
Policy		Acquire & E	Low			004	PTY001	£0.00	Economic Dependency
ecurity Management		Acquire & E	Low			004	PTY001	£0.00	Economic Dependency
āsks 🔹		Acquire & E	Low		APP0001	004	PTY001	£0.00	Economic Dependency
ransaction Facilitors		Acquire & E	Low		APP0001	004	PTY001	£0.00	Economic Dependency
		Acquire & E	Low		APP0012	004	PTY001	£0.00	Economic Dependence
		e 1 of 27		528 items) K	< 1 2 3 4 9				,

2. Select the required application and click **Edit**. *Credit Origination - <process name>* page summarizing the proposal appears:

Credit Origination - undefined		🚺 🕪 Documents 🛛 🕒 Collateral Summary 🛛 💉 🗙
1	2	3
Summary Summary	Proposal Structuring	Comments
OFSSS v		
Customer Information		ш "А
OFSSS , A entity established & operating as a Pvt Ltd Compa	🚔 Liablity Amount 🚔 Is KYC 🌐 🏛 Share Holders	
PTY20771147 Pvt Ltd	₹900,000,000.00 Compliant No	
Facility Summary	H H A	Group entities
Total funded - \$8,000,000,000,000.00 9T	Total non funded - \$0.00 Facility summary list	
6T 3T 0	No data to display	2
Funded		
Collateral summary		★ Scores
O Total collateral value		27 77.1 %
	No data to display	
0% Customer LTV		27
Existing Facilities		of 35
\$0.00-00 \$0.00		
Total existing facilities Takeover a		Legal Evaluation 7 of 11
Covenants	Terms & conditions	Fair 63.6% 7 of 11
0 0 0	0 0	Risk Evaluation 7 of 11 Fair 63.6%
Financial Non Financial Total	Pre disbursement Post disbursement	Credit Evaluation 12 of 12
Financial Profile	🔊 View all	Good 100.0% 13 of 13 >
Show results for Previous 3 years 💌		Groupwise Exposure Details
Category 2017-2018 Var. % 2018-2 No data to display.	019 Var. % 2019-2020 Var. %	
Projections	View all	\$60.00M
Show results for Next 3 years Category 2020-2021 Var. % 2021-2	022 Var. % 2022-2023 Var. %	
No data to display.		
		Connected Parties
		Gross Facility Amount Contribution
		No data to display
		★ Ratings
		Fitch AAA
		Hold Back Next Save & Close Cancel

3. To view the sector and industry information, click the industry icon in **customer information** section. *Industry Details* window appears:

3		
Industry Group	Industries	Sub Industries
Energy	Energy Equipment disconnect	Oil disconnect Drilling
		Close
	Industry Group	Industry Group Industries Energy Energy Equipment

4. Click Close to exit the Industry Details window.

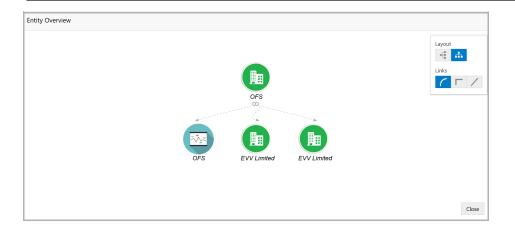
5. To view the overview of the organization, click the entity overview icon in **Customer Information** section. *Entity Overview* window appears:

Entity Overview			
OFS OFS UP UP UP UP UP UP UP UP UP UP UP UP UP	Entity Overview		
OFS OFS EVV Limited EVV Limited			¢
		OFS OFS OFS EVV Limited EVV Limited	Close

6. To change the layout of the entity overview, click the configuration icon at the top right corner. *Layout* window appears:

Layout		
-	.	
(Г	/
ſ		

7. Select the required layout. Entity Overview is changed to the selected layout as shown below:



8. To exit the Entity Overview window, click Close.

In Customer Information section, the count of Share Holders, Contractors, Guarantors, and Bankers is displayed.

9. To view the detailed information about the Share Holders, Contractors, Guarantors, and Bankers, click the respective count numbers.

10. To change the layout of the **Facility Summary**, **Collateral Summary**, **Existing Facilities**, **Covenants**, and **Terms & Conditions** in *Summary* page, click the layout icon and select the required layout.

By default, **Financial Profile** of the organization and financial **Projections** for the organization are listed for 3 years.

11. To view the **Financial Profile** and **Projections** for five years, select **Previous 5 years** option from the **Show results for** drop down list.

12. To view detailed information about the **Financial Profile** and **Projection**, click **View all** in the respective sections.

13. After reviewing the Summary, click Next. Proposal Structuring page appears:

Credit Origination - undefined		i Documents Collateral Summary	- ₂ 4 - 5
~		3	
Summary	Proposal Structuring	Comments	
DESSS ~			
OFSSS V Faciliti	es Collaterals Covenants Terms & Conditions		
Liability details			
004 Branch	20771147 Liability Number	₹900,000,000.00 Requested Liability Amount:	
Type to filter	× + C 0, > 1		
Line Number: 0 Proposed Amount: NR Date:	Requested Amount: ₹400,000,000.00 Facility Description:	Product Type: Funded Facility Category: Term Loan	
		Hold Back Next Save & Close	Cancel



For information about filter, add, edit, delete, and layout options, refer Proposal Initiation Chapter in Credit Proposal User Manual.

14. To view the liability details, mouse hover on the **Liability Details** section. View icon appears.

15. Click the view icon. Liability Details window appears:

Requested Liability Amount:	
Hoposed Eldonity Amount.	
Approval Liability Amount:	
Probability Of Default	
70%	
Next Review Date	
05/19/20	
Proposed Funded Sell Down	
₹400,000,000.00	
Approved Funded Sell Down	
₹400,000,000.00	
Total Gross Facility	
₹400,000,000.00	
	₹900,000,000.00Proposed Liability Amount:Approval Liability Amount:Probability Of Default70%Next Review Date05/19/20Proposed Funded Sell Down₹400,000,000.00Approved Funded Sell Down₹400,000,000.00Total Gross Facility

16. To exit the *Liability Details* window, click **Ok**.

17. To propose the amount, select the funding requirement and click edit icon. *Facility Details* window appears:

	Line Serial Numbe	er *	Facility Description *	Parent Facility Id
Enter Line Code	Enter Line Sl.No			Select Parent
Facility Type *	Facility Category		Next Review Date *	Currency
• Funded	Term Loan	•		INR Q
O Non Funded				
Requested Amount	Proposed Amoun	t	Tenor	Availability Period
			(in months)	Availability Period
 Committed Uncommitted 				
O Uncommitted	ails			
Uncommitted Schedule Deta				
O Uncommitted				
Uncommitted Schedule Deta				
Uncommitted Schedule Deta Fee Details Link Pool To Fa	acility			



For information about Schedule Details and Pricing sections, refer Proposal Initiation Chapter in Credit Proposal User Guide.

For information about Additional Fields section, refer Additional Fields User Manual.

18. Specify the Proposed Amount.

19. To add fee details, click and expand the Fee Details section.

Fee Details					
Fee Preferences	Populat	te 🔅			
Rule Code	Liquidation Preference	Component Type	Fee Start Date	Fee End Date	Waived
No data to display.					

20. Click **Populate.** Fee details such as Rule code, Liquidation Preference, Component Type, Fee Start Date, Fee End Date and Waived will be fetched from the target system.

21. To link the facility to facility pool, click and expand the **Link Pool To Facility** section.

▲ Link Pool To Facility				
Facility Linkages			Lin	k facility
Facility Id	Code	Pool Contribution Amount	% Of Pool	Unlink
F2086104	POOLCODE1		0	Unlink

22. Click the Link Facility button.

Link facilityF2086104					
Pool Code *		Pool Description	Pool Amount		
POOLCODE1	•	Pool one	\$12,000.00		
► Collateral Linkages					
Contribute To Facility					
Facility Contribution Currency *		Facility Contribution Amount *			
USD	Q	5000			
				✓ Link facility	Close

- 23. Select the **Pool Code**.
- 24. Type the Pool Description and Pool Amount.

25. In the **Collateral Linkages** section, search and select the **Facility Contribution Currency** and then specify the **Facility Contribution Amount**.

26. Click Link Facility. Facility is linked with the facility pool.

▲ Link Pool To Facility				
Facility Linkages			Lin	nk facility
Facility Id	Code	Pool Contribution Amount	% Of Pool	Unlink
F2086104	POOLCODE1		0	Unlink

- 27. To unlink the facility from the facility pool, click Unlink.
- 28. Click Save in the Facility Details window.
- 29. To go to the Collaterals page, click the Collaterals tab. Collaterals page appears:

Credit Origination	- undefined				i IN Documents	Collateral Summary	, ² ×
	~					3	
	Summary			Proposal Structuring		Comments	
DESSS ~							
OFSSS	▼	Facilities Collatera	ls Covenants	Terms & Conditions			
T Filter	Type to filter	× +	2			≡ ≡	
	Collateral Id: COL2077004 Collateral Type: Ship Owner Estimated Value: 3		Charge Hierar Valuation Date		Valuation Amount: Collateral Details: Collateral for term lo	ban	-
					Hold Back N	Vext Save & Close	Cancel



For information about filter, add, edit, delete, and layout options, refer Proposal Initiation Chapter in Credit Proposal User Guide.

30. To go to the Covenants page, click the Covenants tab.

Credit (Drigination - undefined			i II Documents	Collateral Summary	$_{\mu^{k'}}\times$
	2		O		3	
	Summary		Proposal Structuring		Comments	
OFSS	S ~					^
	OFSSS v	Facilities Collaterals Covenants	Terms & Conditions			
	▶ Overview					
	+ 2 9 1				= =	
	No items to display.					
	Page 1 (0 of 0 items) K < 1	K <				
						~
				Hold Back N	lext Save & Close	Cancel

31. To view details about the already added covenant, click and expand the **Overview** section.

⊿ 0\	⊿ Overview							
	Covenants Breakup	Financial Covenants-0			Non Fina	Non Financial Covenants-0		
	0 Newly 0 Existing Added	Туре	Met	Breached	Туре	Met	Breached	
	0 Met 0 Breached	No data to display.		No data	No data to display.			

32. To add new covenant, click the add icon. Covenant Details window appears:

Covenant Id *		Covenant Name		
New - Covenant Details		Enter Covenant Name		
Covenant Description *		Classification Type *		
Enter the covenant description		Select Classification Type	•	
Covenant Details				
▶ Others				
Monitoring Information Details				
► Facility Linkage Details				
Facility Type	Facility Category	Fa	cility Description	
Funded	Term Loan	Fa	cility for daily operations	

- 33. Select / type the following in respective fields:
 - · Covenant Id
 - Covenant Name
 - Covenant Description
 - Classification Type
- 34. To set the covenant condition, click and expand the Covenant Details section.

Covenant Details				
Covenant Type		Notice Days *		
Financial	•	90	~	^
Revision Frequency *		Revision Days		
Select Revision Frequency	•	Enter Revision Days	\sim	^
Start Date *		End Date *		
Mar 18, 2020	**	May 18, 2020		
Formula				
Covenant Check Condition		Target Type		
Greater Than	•	Select Covenant Target Type		▼
Target Value				
1000000000000000				

- 35. Enter / select the following in respective fields:
 - Covenant Type
 - Notice Days
 - Revision Frequency
 - Revision Days
 - Start Date
 - End Date
 - Formula
 - Covenant Check Condition
 - Target Type
 - Target Value
- 36. Click and expand the Others section.

▲ Others	
Compliance Status	Waiver Status
O Met O Breach	Select Waiver Status
Last Check Value	
Last Checked Value	

37. Select the Compliance Status and Waiver Status.

38. Enter the Last Check Value.

39. To capture the monitoring information for the covenant, click and expand the *Monitoring Information Details* section.

Monitoring Information Details

Select

40. Select the monitoring information.

41. To link the covenant with the facility, click and expand the **Facility Linkage Details** section.

Facility Linkage Details			
Select Facility *			
F2077647	•		
Facility Type		Facility Category	Facility Description
Funded		Term Loan	Facility for daily operations

42. Select Facility. Facility details such as Facility Type, Facility Category and Facility Description are automatically populated.

43. Click **Save**. Covenant details are added and displayed in *Covenants* page.



For information about filter, add, edit, delete, and layout options, refer Proposal Initiation Chapter in Credit Proposal User Manual.

44. To go to the Terms & Condition page, click the Terms & Condition tab.

Credit Origination - undefin	ed			()	🚺 Documents 🛛 🗋	Collateral Summary	$_{\mu}e \propto$
	2				3)	
Sun	nmary		Proposal Structuring		Commo	ents	
OFSSS ~							,
OFSSS	▼ Facilities	Collaterals Covenants	Terms & Conditions				
+ 2 1						≡ ≕	
No items to display.							
Page . of 0 (1 - 0 of 0 items) K <	К <					,
				Hold	Back Next	Save & Close	Cancel

45. To add new terms & conditions, click the add icon. *Add Terms And Conditions* window appears:

Add Terms And Conditions		×
T&C Type *	Facility Id *	^
Pre-disbursement	999	•
O Post-disbursement		
Condition Code *	Terms & Conditions *	
4577	Borrower to the Administrative Agent, and with respect to the initial Borrowing, such notice may	~
	Add	Cancel

46. Select the **T&C Type**. The options available are **Pre-disbursement** and **Post-disbursement**.

47. To link the facility with the terms & conditions, select the required **Facility Id** from the drop down list.

48. Type the Condition Code and the Terms & Conditions.

49. Click **Add**. Terms & Conditions are added and displayed in *Terms & Conditions* page.

-	

For information about filter, edit, delete, and layout options, refer Proposal Initiation Chapter in Credit Proposal User guide.

50. Click Next. Comments page appears:

Ungination - u	indefined														Docur	ments	Col	llateral Su	ummary	
	<u>~</u>							0									•			
	Summary						Propo	osal Strue	cturing							Co	omments	s		
5 9	BI	Ų ∓	A	- size -	~	E	Ξ	E		Ē	E	≣	I	H1	H2	e	c	Я	>	
Enter text here																				
Post																				
Post No items to d	display.																			

51. Post comments, if required. Posted comment is displayed below the **Comments** box.

52. Click Submit. Checklist window appears:

Cl	hecklist	×
	No items to display.	
	Save Checklist	
	* Outcome Proceed	t

- 53. Select the **Outcome** as **Proceed**.
- 54. Click **Submit**. The proposal is sent to the proposal review stage.

Proposal Review

In this stage, the senior officer in the bank can review the proposal and send it for approval if the proposal meets the banks internal criteria.

Proposal review process is similar to the proposal structuring process. Refer **Proposal Structuring** Chapter for step-by-step instructions on reviewing the proposal.

Proposal Approval

In this stage, the higher officials such as the head of credit department in the bank can review and approve the proposal, if the proposal meets the approval criteria set by the bank.

Refer **Proposal Structuring** chapter for step-by-step instructions on approving the proposal.

Upon approval of the credit proposal, the proposal is sent to the draft generation stage.

Draft Generation

In this stage, customer's communication address can be configured and the draft document can be generated for customer acceptance.

Steps to generate draft

To generate draft for the proposal, perform the following steps:

1. In OBCFPM, navigate to **Tasks > Free Tasks**. *Free Task* page appears:

Collaterals		C Refresh	🔶 Acqui	re 📩 Delegate	😰 Reassign 🕴		gram		
Core Maintenance	•	Action	Priority	Application Date	Application Number	Branch	Customer Number	Amount	Process Name
Eustomer 360		Acquire & E	Low		APP20585907	004	PTY00123	\$0.00	Economic Dependenc
Customer Search		Acquire & E	Low		APP20585906	004	PTY00123	\$0.00	Economic Dependency
ashboard		Acquire & E	Low			004	PTY001	£0.00	Economic Dependenc
/ly Portfolio		Acquire & E	Low			004	PTY001	£0.00	Economic Dependenc
Party Onboarding	•	Acquire & E	Low			004	PTY001	£0.00	Economic Dependenc
olicy	•	Acquire & E	Low			004	PTY001	£0.00	Economic Dependenc
ecurity Management	•	Acquire & E	Low			004	PTY001	£0.00	Economic Dependenc
asks	•	Acquire & E	Low		APP0001	004	PTY001	£0.00	Economic Dependenc
ransaction Facilitors	•	Acquire & E	Low		APP0001	004	PTY001	£0.00	Economic Dependenc
		Acquire & E	Low		APP0012	004	PTY001	£0.00	Economic Dependenc

2. Select the required application and click **Acquire & Edit.** *Credit <process name>* page summarizing the proposal appears:

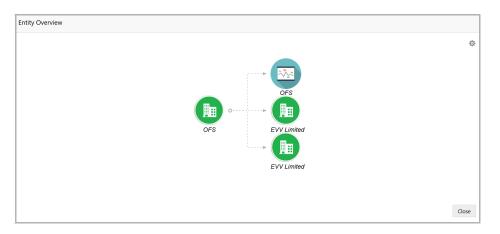


3. To view the sector and industry information, click the industry icon in **customer information** section. *Industry Details* window appears:

Industry Details	5		
Sectors	Industry Group	Industries	Sub Industries
Energy	Energy	Energy Equipment disconnect	Oil disconnect Drilling
			Close

4. Click Close to exit the Industry Details window.

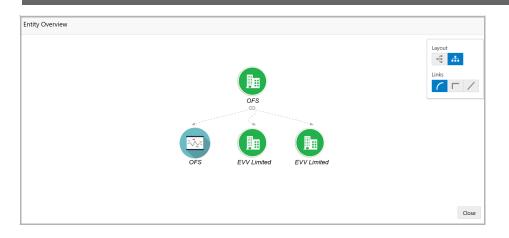
5. To view the overview of the organization, click the entity overview icon in **Customer Information** section. *Entity Overview* window appears:



6. To change the layout of the entity overview, click the configuration icon at the top right corner. *Layout* window appears:

		Layout
		-
/		(
/	Г	(

7. Select the required layout. Entity Overview is changed to the selected layout as shown below:



8. To exit the Entity Overview window, click Close.

In Customer Information section, the count of Share Holders, Contractors, Guarantors, and Bankers is displayed.

9. To view the detailed information about the Share Holders, Contractors, Guarantors, and Bankers, click the respective count numbers.

10. To change the layout of the **Facility Summary**, **Collateral Summary**, **Existing Facilities**, **Covenants**, and **Terms & Conditions** in *Summary* page, click the layout icon and select the required layout.

By default, **Financial Profile** of the organization and financial **Projections** for the organization are listed for 3 years.

11. To view the **Financial Profile** and **Projections** for five years, select **Previous 5** years option from the **Show results for** drop down list.

12. To view detailed information about the **Financial Profile** and **Projection**, click **View all** in the respective sections.

13. After reviewing the Summary, click Next. Draft Generation page appears:

Credit Origination - Draft Generation		0	Cocuments	Collateral Summary	$\mu^{q'} \times$
0	•		1)	
Summary	Draft Generation		Comm	ents	
Draft Generation					
Document Name :					
Document Description :					
િ ્ 🛓					
		Hold	Back Next	Save & Close	Cancel

14. Click the generate icon (first icon below the Document Description). *Draft Generation Details* window appears:

Draft Generation Details		
Communication Type	Email To *	
Email	john_doe@example.com	
Email CC	Subject *	
john_doe@example.com		
	Cancel Gener	rate

15. In **Email To** field, type the Email address to which the proposal draft has to be sent.

16. In **Email CC** field, type the Email address which has to be in CC of draft proposal mail.

17. In Subject field, type the mail subject.

18. Click **Generate**. Draft is generated and displayed in *Draft Generation* page as shown below:

Credit Origination - Dra	ift Generation		0	\ Docume	nts 📋 Col	lateral Summary	1	×
	0	0			3			
	Summary	Draft Generation			Comments			
Draft Generation								
PDF	Document Name :							-
2	Document Description :							
	् 🛓							
								-
			Hold	Back	Net	Save & Close	Cano	d

19. Click Next. Comments page appears:

Origination - ur	defined										G		Docum	ents	Colla	ateral Sumn	mary
	0							- O -							v		
ents	Summa	ry					Dra	aft Generat	tion					Cor	nments		
5 3	В	I U	Ŧ	Λ			=	3 1			 1	H1	H2	62			
Enter text here				A	size -	× E	-	-		E			114	3	¢	প >	
Enter text here				A -	size -	~		-					112		60	4	
Enter text here				A	size -		H						112		60		•
	splay.				size -		H								©		•

20. Post comments, if required. Posted comment is displayed below the **Comments** box.

21. Click Submit. Checklist window appears:

Ch	ecklist				×
	No items to display.				
	Save Checklist				
	* Outcome	Proceed	•	l	Submit

22. Select the **Outcome** as **Proceed**.

23. Click **Submit**. The draft proposal is sent to the mentioned Email ID.

Upon customer acceptance of the draft proposal, the proposal will be available for selection in Simplified Credit Proposal Handoff (CPHP) initiation page.

Refer Simplified Credit Proposal User Guide for information on performing Simplified CPHP process.

Document Upload and Checklist

In OBCFPM, supporting documents such as balance sheets and collateral documents can be uploaded in any stage of credit proposal process. Supporting documents help the senior officers in bank to accurately evaluate the credit worthiness of the organization and approve the proposal. Documents added for the proposal can be removed whenever the document becomes invalid.

Steps to upload documents

1. Click **Documents** at the top right corner of any page. **Documents** window appear:

Documents		×
		^
		1
		~
	Don	e

2. To change the table view to the list view, click the list icon at the top right corner. *Documents* window appears as shown below:

Documents			×
+	Add additional document		
		Dor	ne

3. Click the add icon. Document Details window appears:

Chapter 10 - Document Upload

Document			
Document Type *		Document Code *	
Closure Documents	•	Closure Documents	-
Document Title *		Document Description	
Facility Payment Bills			
Remarks		Document Expiry Date	
Paid		Mar 21, 2020	**
	Drop files he	ere or click to select	
Selected files	:: ["pdf-PDF-Inv	oice3.pdf"]	

4. Select the **Document Type** and **Document Code** from the drop down list. The options available are: Amendment Documents, Proposal Documents and Closure Documents.

- 5. Type the Document Title.
- 6. Type the **Document Description** that best describes the document.
- 7. Type the Remarks based on your need.
- 8. Click the calendar icon and select the Document Expiry Date.

9. In **Drop files here or click to select** area, drag and drop the documents or click and select the documents. Selected files are displayed at the bottom.



To upload multiple supporting documents at the same time, drag and drop or click and select all the documents.

10. Click Upload. Checklist window appears:

Chapter 10 - Document Upload

Checklist		×	
	Proposal Enrichment		
	Company Registration document Uploaded Remarks		
	Incorporation document Uploaded Remarks		
	Collateral document Uploaded		
	* Outcome Proceed 💌	Submit	

- 11. Select the **Outcome** as **Proceed**.
- 12. Click Submit. Document is uploaded and listed in Document window.
- 13. To edit or delete the document, click the edit or delete icons.

Reference and Feedback

References

For more information on any related features, you can refer to the following documents:

- Oracle Banking Procedure User Guide
- Oracle Banking SMS User Guide
- Oracle Banking Common Core
- Oracle Banking Credit Facilities Process Management Installation Guides

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